

Retirement Conference



An update on NEST

Tim Jones, CEO
NEST Corporation
19th October 2010

Overview

- Background
- Why NEST?
- Delivering NEST

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Background

Government review




- The Government initiated a review of automatic enrolment and the role of NEST in June 2010.
- The review team has now presented its recommendations to Government.
- The Government is examining the review team's recommendations and will announce its intentions in the Autumn.
- You can find out more about automatic enrolment at www.dwp.gov.uk/policy/pensions-reform/workplace-pension-reforms

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Who does what?

 <p>DWP Department for Work and Pensions</p>	<p>Scope of automatic enrolment Staging and phasing timetable</p>
 <p>The Pensions Regulator</p>	<p>Compliance with employer duties Regulator of the scheme</p>
 <p>nest</p>	<p>A new, trust-based pension scheme for low-to-moderate earners Public service obligation to accept all employers</p>

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Why NEST?

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Diverse target market

Part time

Manual

Women

Move jobs more often

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Designed for the market

Trust based

Clear communication

Online

Portable

Unique investment strategy

Help with retirement income

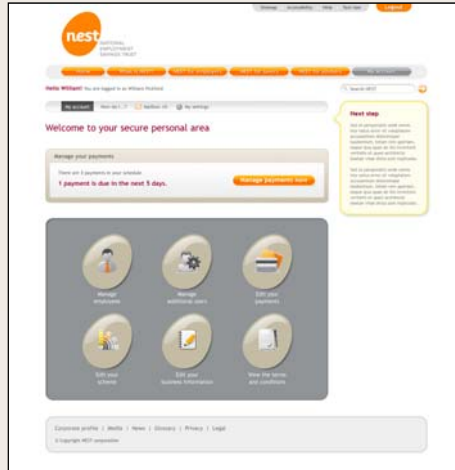
Low charges

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Online pension scheme - ease of administration



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Investment approach

For low-to-moderate earners

Value for money and consistent with our low cost mandate

Detailed public consultation unusual for a DC scheme

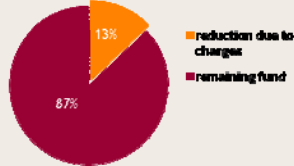
High quality managers with performance history

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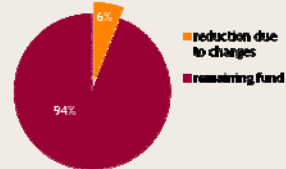


Charges - How will NEST compare?

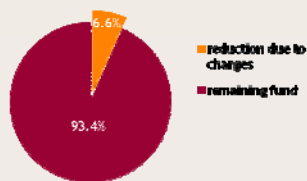
Reduction in pot due to the charges at the stakeholder cap



Reduction in pot due to charges at the NEST indicative level



Reduction in pot due to charges in an indicative workplace scheme at 0.5% AMC



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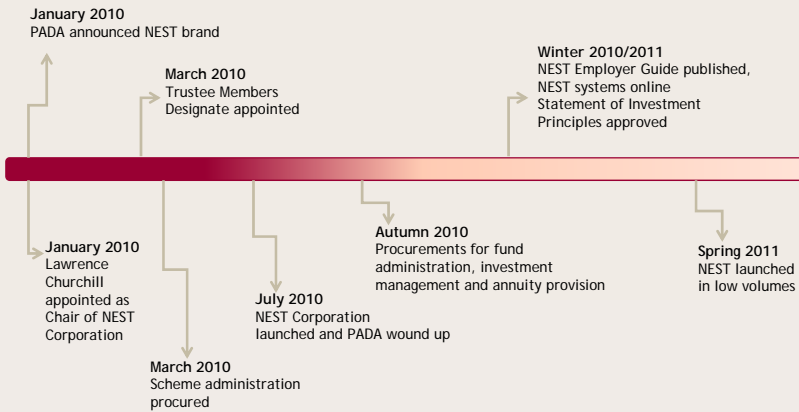


Delivering NEST

a lot done

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NEST timeline



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NEST Corporation - established 5 July 2010

Chairman - Lawrence Churchill



Trustee Members



Tom Boardman



Laurie Edmans



Paul Hewitt



Chris Hitchen



Julius Pursaill



Sue Slipman

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NEST's scheme administration

- Contract awarded to TCS - March 2010
- Two stage contract - renewable in Autumn 2010
- All public-facing elements - UK based
- Contract includes:
 - member enrolment
 - collection of contributions
 - account management and accessing savings
 - employer participation
 - passing funds to fund administrator

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Who are TCS?

TCS's international presence

- IT services, business solutions and outsourcing
- international
- more than 60 sites in the UK

TCS and Diligenta - experienced partners

- 350 million policies, 950 staff
- 90 insurance clients (AXA Group, Pearl Group, Aviva, Aegon, Swiss Re and Prudential)
- Diligenta services - UK life and pensions market



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Other contracts

Fund administration

Investment management

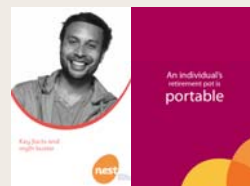
Annuity Panel

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More information

- Key facts and Myth buster
- www.nestpensions.org.uk
- Contact us



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